

**Smokecraft Clarendon LLC**  
**Profit and Loss**  
**February 2025**

	<b>Total</b>	
	<b>Feb 2025</b>	<b>% of Income</b>
<b>Income</b>		
All Sales, Comps and Discounts		0.00%
5100 Food Sales	108,578.32	85.41%
5110 Goodwill Comps	-339.10	-0.27%
5115 Goodwill Bar Comps	0.00	0.00%
5120 Guest Complaint Comps	-8.00	-0.01%
5131 50% Employee Discounts	-521.50	-0.41%
5150 Discounts Marketing	-247.13	-0.19%
5160 Dining Privileges (mgr/chef)	-83.99	-0.07%
5180 NA Beverage	1,728.97	1.36%
5210 Liquor Sales	10,082.00	7.93%
5220 Wine Sales	1,510.99	1.19%
5230 Bottled Beer Sales	547.70	0.43%
5240 Draft Beer Sales	5,259.98	4.14%
<b>Total All Sales, Comps and Discounts</b>	<b>\$ 126,508.24</b>	<b>99.51%</b>
<b>Other Income and Expense</b>		0.00%
5300 Sundry Sales	330.00	0.26%
5910 Service Charge Revenue - Catering	291.32	0.23%
<b>Total Other Income and Expense</b>	<b>\$ 621.32</b>	<b>0.49%</b>
<b>Total Income</b>	<b>\$ 127,129.56</b>	<b>100.00%</b>
<b>Cost of Goods Sold</b>		
<b>Cost of Sales</b>		0.00%
6110 Meat Cost	18,559.90	14.60%
6120 Poultry Cost	2,893.64	2.28%
6130 Seafood Cost	934.80	0.74%
6140 Dairy Cost	5,343.67	4.20%
6150 Produce Cost	3,167.30	2.49%
6160 Bakery Cost	1,664.04	1.31%
6170 Grocery Cost	6,898.66	5.43%
6180 NA Beverage	426.15	0.34%
6210 Liquor Cost	1,416.77	1.11%
6220 Wine Cost	240.72	0.19%
6230 Bottled Beer Cost	194.60	0.15%
6240 Draft Beer Cost	1,485.00	1.17%
<b>Total Cost of Sales</b>	<b>\$ 43,225.25</b>	<b>34.00%</b>
<b>Total Cost of Goods Sold</b>	<b>\$ 43,225.25</b>	<b>34.00%</b>
<b>Gross Profit</b>	<b>\$ 83,904.31</b>	<b>66.00%</b>
<b>Expenses</b>		
<b>A. Payroll Expenses</b>		0.00%
6310 Management Salaries	5,773.16	4.54%

6311 Direct Labor - FOH	3,028.57	2.38%
6312 Overtime Labor - FOH	0.00	0.00%
6313 Training Labor	0.00	0.00%
6314 Direct Labor - BOH	24,698.97	19.43%
6315 Overtime Labor - BOH	0.00	0.00%
6320 Commission Paid	195.13	0.15%
6510 Payroll Taxes	4,833.01	3.80%
6540 Parking	200.00	0.16%
6570 Group Insurance	564.38	0.44%
6580 Workers Compensation	431.33	0.34%
6615 Payroll Processing Fees	289.00	0.23%
<b>Total A. Payroll Expenses</b>	<b>\$ 40,013.55</b>	<b>31.47%</b>
<b>B. Controllable Expenses</b>		0.00%
6500 3rd Party Delivery Expense	7,145.29	5.62%
6710 Operating Lease/Rentals	568.12	0.45%
6790 Other Contracted Services	300.00	0.24%
7000 Register Over/Short	-25.79	-0.02%
7010 China/Glassware/Silver	403.93	0.32%
7040 Cleaning Supplies	404.93	0.32%
7045 Dish Chemicals	874.11	0.69%
7060 Linens	872.28	0.69%
7105 To Go Supplies	1,544.05	1.21%
7106 Catering Supplies	758.90	0.60%
7110 Operating Supplies F&B	1,025.44	0.81%
<b>Total B. Controllable Expenses</b>	<b>\$ 13,871.26</b>	<b>10.91%</b>
<b>C. General &amp; Administrative</b>		0.00%
7190 Other Contracted Services-Admin	1,901.69	1.50%
7195 Accounting Services	2,500.00	1.97%
7230 Licenses & Permits	690.20	0.54%
7250 Credit Card Commissions	2,743.71	2.16%
7270 Dues & Subscriptions	48.00	0.04%
7285 Gen. Liab Insur/Key Man	1,083.59	0.85%
7290 Legal & Professional Services	799.00	0.63%
7320 Office Supplies & Postage	22.75	0.02%
7350 Tele/internet/cable	757.88	0.60%
7360 Travel	55.93	0.04%
<b>Total C. General &amp; Administrative</b>	<b>\$ 10,602.75</b>	<b>8.34%</b>
<b>D. Advertising and Promotion</b>		0.00%
7435 Advertising & Marketing	762.05	0.60%
<b>Total D. Advertising and Promotion</b>	<b>\$ 762.05</b>	<b>0.60%</b>
<b>E. Repair &amp; Maintenance</b>		0.00%
7500 Repairs & Maintenance	1,516.97	1.19%
7620 R&M HVAC & Refrigeration	451.24	0.35%
7630 R&M - Plumbing	20.55	0.02%
7695 Cleaning Service	3,680.00	2.89%
7710 Maint Contract - HVAC & Refrigeration	625.00	0.49%
7720 Maint Contract - Other Equipment	255.00	0.20%

<b>7750 Pest Control</b>	85.00	0.07%
<b>Total E. Repair &amp; Maintenance</b>	<b>\$ 6,633.76</b>	<b>5.22%</b>
<b>F. Utilities</b>		0.00%
<b>7810 Electricity</b>	2,811.03	2.21%
<b>7820 Gas</b>	1,440.65	1.13%
<b>7830 Water &amp; Sewer</b>	560.00	0.44%
<b>7840 Firewood</b>	750.00	0.59%
<b>Total F. Utilities</b>	<b>\$ 5,561.68</b>	<b>4.37%</b>
<b>G. Facility Expense</b>		0.00%
<b>8010 Rent &amp; Lease</b>	12,730.64	10.01%
<b>8015 Common Area Maintenance</b>	2,464.00	1.94%
<b>8020 Property Insurance</b>	111.00	0.09%
<b>8030 Property Taxes</b>	3,039.57	2.39%
<b>Total G. Facility Expense</b>	<b>\$ 18,345.21</b>	<b>14.43%</b>
<b>Total Expenses</b>	<b>\$ 95,790.26</b>	<b>75.35%</b>
<b>Net Operating Income</b>	<b>-\$ 11,885.95</b>	<b>-9.35%</b>
<b>Other Income</b>		
<b>8110 Other Income</b>	177.66	0.14%
<b>Total Other Income</b>	<b>\$ 177.66</b>	<b>0.14%</b>
<b>Other Expenses</b>		
<b>8101 Interest Income</b>	-210.01	-0.17%
<b>Total Other Expenses</b>	<b>-\$ 210.01</b>	<b>-0.17%</b>
<b>Net Other Income</b>	<b>\$ 387.67</b>	<b>0.30%</b>
<b>Net Income</b>	<b>-\$ 11,498.28</b>	<b>-9.04%</b>

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